“Navigating the Cycle: Creating Opportunities in Challenging Times”

33rd AUSTRALIA PAPUA NEW GUINEA BUSINESS FORUM & TRADE EXPO
14 to 16 May 2017, THE STANLEY HOTEL AND SUITES, PORT MORESBY PAPUA NEW GUINEA.
The Business Council of Papua New Guinea and the Australia Papua New Guinea Business Council are pleased to launch the 33rd Australia Papua New Guinea Business Forum to be held at the Stanley International Hotel and Suites, Sir John Guise Drive, Waigani Port Moresby from 14 to 16 May 2017. The advantage of this location for international visitors is that it is an ALL – IN - ONE VENUE. It is a short trip from the airport where you can access a high standard of accommodation; the conference is on site and the Hotel has a shopping centre and ample parking with high levels of security.

The Forum theme is Navigating the Cycle: Creating Opportunities in Challenging Times. The theme aims to capture the important message that Papua New Guinea has unprecedented opportunity to manage its way through the cycle and position itself for future growth, leveraging advantages for the prosperity to benefit its entire people.

The Forum is well established as the major annual bilateral business meeting between Australia and Papua New Guinea, and builds on the work both Councils have done over more than three decades in growing the bilateral business relationship.

The program for the Forum includes an overview of the economic climate, especially issues which effect business and investment, and will include specific sessions by expert presenters on doing business in PNG, including topics such as introducing competition into the Power sector; trade, business opportunities for agriculture. There will be an opportunity for delegates to engage in lively interaction with presenters in most sessions including in smaller work groups. There is something in the program for just about everyone with an interest in the bilateral business relationship and in the economy of Papua New Guinea.

Key government ministers from Australia and Papua New Guinea, and a range of other expert speakers, have been invited to address the Forum to inform business representatives of policy issues in their portfolio relevant to business. Thus, participants have an unparalleled opportunity to learn about business opportunities in Papua New Guinea, and to network with senior Australia and Papua New Guinea based policy makers and senior business people.

The Forum will again feature a Trade Expo for Australian and Papua New Guinean companies and other international firms wishing to use the opportunity to market their goods and services to clients and purchasers in each country, and to broaden their business relationships. This year we intend to have 80 plus booths which will be a record number.

Outcomes expected from the meeting include better insights into business and investment opportunities available through further developing the bilateral business and investment relationship, including through contacts made with other business people. Business groups in each country will present to government issues of policy change and administrative action needed to facilitate bilateral business and investment growth.

The provisional program and booking forms for delegates, trade expo booths, and advertising in the delegate’s handbook form part of this brochure. Register early for this conference as space is limited and demand will be heavy. To register, complete the relevant booking forms and send them to the address shown on the form. A Tax Invoice will then be issued for payment. A super early bird delegate booking rate applies until 31 January 2017.

Enquiries about registration, accommodation and Trade Expo bookings should be directed to the secretariat of the Australia Papua New Guinea Business Council (PNG), on telephone +675 321 0966 or by email apngbc@apngbc.org.pg, fax +675 321 0566, or Postal address PO Box 1621, Port Moresby, NCD, Papua New Guinea.

David Toua
President
Business Council of Papua New Guinea

Phil Franklin
President
Australia Papua New Guinea Business Council PNG

Greg Pawson
President
Australia Papua New Guinea Business Council
DELEGATE BOOKING FORM

Please complete and return separate booking form for each delegate to Secretariat along with full booking fee, by Email: apngbc@apngbc.org.pg or Fax: +675 321 0566, or PO Box 1621, Port Moresby, NCD, Papua New Guinea. Bookings will be accepted subject to space availability. A tax invoice will be issued within 7 days upon which to make payment.

DELEGATE DETAILS
Mr/Mrs/Ms/Miss: ____________________________
ACCOMPANYING SPOUSE Mr/Mrs/Ms/Miss: ______________________________________
Company: ____________________________________________
Position: ____________________________________________
Postal Address: ______________________________________ State: ____________________________
Suburb: ____________________________ Postcode: ____________________________
Country: ____________________________ Phone: (______) ____________________________
Fax: (______) ____________________________ E-mail: ____________________________

Please tick if you do not wish to have these contact details included on the Attendance List distributed in the Delegates Handbook.

A. Delegate Booking Fee and B. Spouse Registration Fee [please indicate appropriate rate]

<table>
<thead>
<tr>
<th></th>
<th>Delegate</th>
<th>Spouse</th>
<th>Delegate</th>
<th>Spouse</th>
<th>Delegate</th>
<th>Spouse</th>
</tr>
</thead>
<tbody>
<tr>
<td>APNGBC / BCPNG Member</td>
<td>3600</td>
<td>1200</td>
<td>3700</td>
<td>1300</td>
<td>3900</td>
<td>1400</td>
</tr>
<tr>
<td>Non-Member</td>
<td>4400</td>
<td>1600</td>
<td>4500</td>
<td>1700</td>
<td>5000</td>
<td>2000</td>
</tr>
</tbody>
</table>

- Payment of Delegate and/or Registration Fee entitles the delegate or spouse to attend all conference plenary sessions, tea breaks and lunches, access to the Business Centre and Trade Expo on Monday and Tuesday, as well as social networking functions on Sunday, Monday and Tuesday. Please indicate attendance below, for catering purposes.

C. Sunday Day Trips: (SELECT 1 ONLY)
(a) Golf @ K250 pp  (b) Cruise to Fishermans Island @ K1700 pp  (c) Bomana War Cemetery and 3 course lunch at a selected restaurant - Harbourside K750 pp

D. Pre/post - Forum Tours:

PAYMENT SUMMARY
Note: ALL COSTS ARE GST INCLUSIVE

<table>
<thead>
<tr>
<th></th>
<th>Total Amt (PGK)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Delegate Booking Fee</td>
<td></td>
</tr>
<tr>
<td>Spouse Booking Fee</td>
<td></td>
</tr>
<tr>
<td>Sunday Option (a): Golf Tour (Port Moresby Golf Club)</td>
<td></td>
</tr>
<tr>
<td>Sunday Option (b): Day Trip Mosbi Chief - picnic at Fishermans Island (restricted numbers) 35 max</td>
<td></td>
</tr>
<tr>
<td>Sunday Option (c): Bomana War cemetery</td>
<td></td>
</tr>
<tr>
<td>Plus Financial Fees if applicable (3% credit card or PGK 50 overseas transfer)</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Total Due (PGK)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Your Company Membership: APNGBC (PNG) BCPNG Non-member [please tick appropriate box]

PAYMENT METHOD
☐ CREDIT CARD (add 3% processing fee)
☐ DIRECT DEPOSIT to Australia PNG Business Forum (add PGK 50.00 for international bank transfer fees where appropriate.)
☐ CHEQUE in PNG Kina (PGK) payable to Australia PNG Business Forum.

Cancellation Policy
50% refundable for cancellation by Friday 20 March 2015, 20% by Friday, 17 April 2015, nil after Friday 17 April 2015. Substitution permitted any time.

NETWORKING EVENTS

<table>
<thead>
<tr>
<th>Date</th>
<th>Event Name</th>
<th>Time</th>
<th>Venue</th>
<th>Attendance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kina Securities Cocktails, Austrade and PNG IPA Trade Expo Opening, and Westpac Pre-Forum Dinner</td>
<td>Sunday 17 May</td>
<td>6.00pm</td>
<td>Venue</td>
<td>Y / N</td>
</tr>
<tr>
<td>AustAsia Pacific Health Services Cocktails</td>
<td>Monday 18 May</td>
<td>6.30pm</td>
<td>Venue</td>
<td>Y / N</td>
</tr>
<tr>
<td>ANZ Forum Dinner</td>
<td>Monday 18 May</td>
<td>7.30pm</td>
<td>Venue</td>
<td>Y / N</td>
</tr>
<tr>
<td>SP Brewery Closing Drinks</td>
<td>Tuesday 19 May</td>
<td>5.00pm</td>
<td>Venue</td>
<td>Y / N</td>
</tr>
</tbody>
</table>

WORK SHOP ATTENDANCE

<table>
<thead>
<tr>
<th>Workshop number</th>
<th>Tick for attendance</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Special Dietary Requirements: ________________________________________________
33rd AUSTRALIA PAPUA NEW GUINEA BUSINESS FORUM and Trade Expo

“Navigating the Cycle: Creating Opportunities in Challenging Times”

The Stanley Hotel and Suites, Port Moresby, Papua New Guinea, 14 to 16 May 2017

SPONSORED BY THE INVESTMENT PROMOTION AUTHORITY OF PAPUA NEW GUINEA (IPA) and AUSTRALIAN TRADE COMMISSION (AUSTRADE)

The Australia Papua New Guinea Trade Expo will be held in conjunction with the 33RD Australia Papua New Guinea Business Forum at the Stanley Hotel, Sir John Guise Drive, Port Moresby on 14 to 16 May 2017. The Expo is again supported by IPA (PNG) and Austrade. Participants at the Forum will include senior corporate and government decision makers, and holders of the trade booths will have a unique opportunity to present their goods and services to people at this level. This opportunity is open to companies attending or not attending the Forum. Bookings can be made to hire one or more of the display booths in the Trade Expo area which will be located not far from the Plenary room.

Delegates will break for morning tea, lunch, and afternoon tea each day in the Trade Expo area. The Trade Expo will also be open to the general public at specific times. There are four (4) booth sizes available:

<table>
<thead>
<tr>
<th>Booth Type</th>
<th>Description</th>
<th>Additional requirements</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corner Standard</td>
<td>Maximum visibility</td>
<td>Additional signage, furniture, lighting, and audio-visual requirements can be arranged directly with the booth supplier to suit your individual requirements.</td>
</tr>
<tr>
<td>Standard Booths</td>
<td>They comprise back and side walls, Fascia sign (supplied by booth supplier), installation of 3 x electrical points, 1 x light per booth, 1 shelf, 1 trestle table and 1 chair.</td>
<td>Additional signage, furniture, lighting, and audio-visual requirements can be arranged directly with the booth supplier to suit your individual requirements.</td>
</tr>
<tr>
<td>Corner Mini Booths</td>
<td>Suitable for SME</td>
<td>Additional signage, furniture, lighting, and audio-visual requirements can be arranged directly with the booth supplier to suit your individual requirements.</td>
</tr>
<tr>
<td>Mini booths</td>
<td>Suitable for SME</td>
<td>Additional signage, furniture, lighting, and audio-visual requirements can be arranged directly with the booth supplier to suit your individual requirements.</td>
</tr>
</tbody>
</table>

To book your Trade Expo display booth, complete the booking form over the page and lodge the form to the Australia Papua New Guinea Business Council PNG, Email: apngbc@apngbc.org.pg, Fax: +675 321 0566, or PO Box 1621, Port Moresby, NCD, Papua New Guinea. A tax invoice will be issued within 7 days upon which to make payment. Booking confirmation will be provided when payment is received. When your booking is confirmed, you will be invited to contact the booth supplier directly to discuss and design the configuration of your booth. Please note, we cannot reserve booths without payment in full. * Booth booking fee includes hire of the booth and attendance for one person at the opening cocktail party on Sunday 17 May (to man their booth) and morning tea, afternoon tea and lunch on Monday, 15 May 2017 and Tuesday, 16 May 2017 for one person. It does NOT entitle the exhibitor to attend Plenary sessions. ** Additional person/s fee entitles additional person/s to attend the opening cocktail party on Sunday 17 May to man their booth and morning and afternoon teas and lunch on Monday, 18 May 2017 and Tuesday, 19 May 2017. It does NOT entitle the additional person to attend the Plenary sessions.
# 33rd AUSTRALIA PAPUA NEW GUINEA BUSINESS FORUM and Trade Expo

**“Navigating the Cycle: Creating Opportunities in Challenging Times”**  
The Stanley Hotel and Suites, Port Moresby Papua New Guinea, 14 to 16 May 2017  
If you would like a trade booth please scan and email this form to rstanley@apnbgc.org.pg

## TRADE BOOTH BOOKING FORM

### BOOTH BOOKING DETAILS

<table>
<thead>
<tr>
<th>Company Name:</th>
<th>Position:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Contact Name:</th>
<th>Phone:</th>
<th>Fax:</th>
<th>Email:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Postal Address:</th>
<th>Suburb:</th>
<th>State:</th>
<th>Postcode:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Country</th>
<th>Phone:</th>
<th>Fax:</th>
<th>Email:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Special Dietary Requirements:

Signature: ____________________________

(PRINT NAME)

### BOOTH PRICING

<table>
<thead>
<tr>
<th>BOOTH TYPE</th>
<th>BOOTH NAME</th>
<th>MEMBER RATE</th>
<th>NON MEMBER RATE</th>
</tr>
</thead>
<tbody>
<tr>
<td>STANDARD MINI BOOTH</td>
<td>Reserved for SMES</td>
<td>3100</td>
<td>3300</td>
</tr>
<tr>
<td>CORNER MINI BOOTHS</td>
<td>Reserved for SMES</td>
<td>3600</td>
<td>3800</td>
</tr>
<tr>
<td>STANDARD BOOTHS</td>
<td></td>
<td>4900</td>
<td>5100</td>
</tr>
<tr>
<td>CORNER STANDARD BOOTH</td>
<td></td>
<td>6500</td>
<td>6700</td>
</tr>
</tbody>
</table>

### PRIMARY EXHIBITOR

<table>
<thead>
<tr>
<th>NAME:</th>
<th>Member Rate</th>
<th>Non Member Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>375</td>
<td>450</td>
</tr>
</tbody>
</table>

- **Sunday Dinner Westpac**
- **Monday Cocktails and ANZ Dinner**

### ADDITIONAL 1

<table>
<thead>
<tr>
<th>NAME:</th>
<th>Member Rate</th>
<th>Non Member Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>375</td>
<td>450</td>
</tr>
</tbody>
</table>

- **Opening cocktail party Sunday; morning tea; afternoon tea & lunch on Monday 15/5 + Tuesday 16/5**
- **Sunday Dinner Westpac**
- **Monday Cocktails and ANZ Dinner**

### ADDITIONAL 2

<table>
<thead>
<tr>
<th>NAME:</th>
<th>Member Rate</th>
<th>Non Member Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>375</td>
<td>450</td>
</tr>
</tbody>
</table>

- **Opening cocktail party Sunday; morning tea; afternoon tea & lunch on Monday 15/5 + Tuesday 16/5**
- **Sunday Dinner Westpac**
- **Monday Cocktails and ANZ Dinner**

### CANCELLATION POLICY APPLIES:

- 50% BY 18 Mar, no refund at all after 15 April 2017.
- (If booth resold, then 50% refundable)

ADD 3% credit card processing fee

K50.00 for inward tt processing fee

No changes after 15 April - if there are changes (K100 to change)

### PAYMENT METHOD

- (a Tax Invoice will be sent to you on the email provided within 7 days of receipt of this Booking Form. We will include any Financial Fees, as indicated below, on the invoice.)
- CREDIT CARD (add 3% processing fee)
- DIRECT DEPOSIT to Australia PNG Business Forum (add PGK 50.00 for international bank transfer fees where appropriate.)
- CHEQUE in PNG Kina (PGK) payable to Australia PNG Business Forum
TRADE BOOTH PROGRAM
SUNDAY 14th May 2017
8:00am: 1.00pm - Pasco Promotions will set up Booths
1.00pm  4.00pm - Bump – in. Upon arrival at the Stanley Hotel on Sunday, please register your names at the BSP Registration Desk which is situated in the lobby area. You will receive an ID name tag which is to be worn at all times during the Trade Expo. This also entitles you to receive morning and afternoon teas and lunches on Monday and Tuesday. Booth holders may alternate with their staff, however only the numbers registered and paid for may attend the booth at any one time. Booth Attendees allowed access. Your booth will be available from 12.00pm on Sunday 14th for you to set up. Please ensure your set up is finalised by 5.00pm.
4.00pm: BSP Registration Desk Opens for Delegates to Register
5.00pm: 6.00pm - Trade Expo Opens and Drinks available at Bar
6.00pm: Kina Securities Pre-Conference Cocktail Reception
Please note: All booth attendees are invited to cocktails On Sunday, roaming cocktails will begin at 6.00pm with Delegates registering their names initially and then attending the Trade Booths. Formalities will begin at 6.30pm with a welcoming speech by Kina Securities followed by the sponsors of the Trade Expo (Austrade and IPA). You are required to man your booths from 6.00pm to 7.30pm. You are entitled to drinks and finger food at the cocktail event on Sunday. The delegates will then proceed to dinner in the main conference area.
6.30pm: Austrade/Investment Promotion Authority Trade Expo Opening.
Please note: booth attendees should be at their booths for this function.
7.30pm: Westpac Pacific Pre – Conference Dinner (Trade Expo Area closes)

Monday, 15th May 2017
8.30am: 1.00pm: - Pasco Promotions will set up Booths
8:30am  10:00am: - Expo area Opens. Please note: The Expo is open to the public while Delegates are in session
10:20am: Delegate Break for morning Tea in the Trade booth area
11.00am: Expo opens to the public
11:00am: - 1:00pm: - Delegate Break for Lunch
1:00pm: 2:00pm: - Expo Opens to the public
2:00pm: 3:20pm: - Delegates break for afternoon Tea
3:20pm: 4:00pm: - Expo opens to the public
4:00pm: 5:00pm: - Expo and Forum close for the day.
5:00pm: 6:00pm: - Cocktails at the Stanley followed by Dinner

Helpful hints for TRADE BOOTH HOLDERS:
1. Please note that prospective exhibitors are ready and willing and able to pay for a Trade Booth. In the light of this, we ask that you make payment as soon as possible to secure your booth by completing the attached form. Allocation of booths will be on the basis of payment. We would appreciate payment within seven (7) days before your booth is offered to the next person on the waiting list.
2. Please assist us by completing the Trade Booth Registration Form fully, if you haven’t already provided names of exhibitors, we will require them to be provided on the Trade Booth Registration forum plus additional persons for identification purposes and correct billing.
3. Note that Sunday and Monday evening meals/cocktails are an additional cost for exhibitors. Please advise us of the additional trade booth attendees at the time of registration as this is required for proper registration procedures to be completed.
4. Please provide us with brief Bio on your company (60 words or less) plus your logo for insertion in the Delegates Handbook. This is required by 15 March 2017. If you require any additional items for your booth – please contact Mary-Claire Sinam’s 7539150 email creativedesigner@pascoegroup.com. Please bear in mind the time frame required to source items you may require. These items will be at additional cost to you and payable directly to Pascoe Promotions. Additional optional items available to hire are 42” flat television screen, DVD Player, Stand-up fan, table cloth & Table skirt, white board/cork board and pot plants. These can be arranged directly with the booth supplier.
5. There will be storage available should you wish to send your products etc prior to the forum. Please ensure you mark your packages Attention: 33rd PNG AUSTRALIA BUSINESS FORUM AND TRADE EXPO – C/ STANLEY HOTEL. Niko Parmar Director Conference & Events Email: dce@thestanleypng.com Mobile: +675 7531 3607. I would appreciate email advice of how any packages you are sending to the hotel for my records.
6. Signage on booths will be generic in that there will be a white background with black printing in capital letters. We will supply you with a final list of all booth holders so that details can be checked prior to the event.
7. COMPANY PROFILE and LOGO Please provide me ASAP (and no later than Friday 15th March 2017) up to 100-word profile on your company and your logo to insert into the Exhibitors Profiles in the Delegate’s Handbook. If you are placing an advertisement – this copy is required immediately 297mm high x 210mm wide +5mm bleed all around.
8. A copy of the Plan showing all Trade Booths and program will be available soon and will be circulated by email
33rd AUSTRALIA PAPUA NEW GUINEA BUSINESS FORUM and Trade Expo
“Navigating the Cycle: Creating Opportunities in Challenging Times”
The Stanley Hotel and Suites, Port Moresby Papua New Guinea, 14 to 16 May 2017

ADVERTISEMENT BOOKING FORM

Businesses with interests in Papua New Guinea or Australia are invited to advertise in the Delegates’ Handbook at the Forum. This opportunity is open to companies attending or not attending the Forum.

By advertising in the delegates’ handbook, you will bring your company to the attention of very senior executives in business in Papua New Guinea and Australia and senior government officials from both countries, and will mark your company as a supporter of the business relationship.

Rates range from PGK 1,100 for a quarter-page advertisement to PGK 4,000 for a full colour advertisement.

To take advantage of this opportunity to associate your company with the Forum, and to be an advertiser in the handbook, please complete the booking form and return it to the Secretariat by email apngbc@apngbc.org.pg or fax +675 321 0566 or postal PO Box 1621, Port Moresby, PNG. The Secretariat will then liaise with you on the detail of your advertisement.

Bookings will be taken on a first-come-first-served basis, and will be confirmed as full payment is received.

ADVERTISING BOOKING DETAILS

Company Name:_____________________________________________________________________________________________________________________

Contact Name:                               Position:      _____________________

Postal Address:                                                Suburb:                                                            State: ________________Postcode:______________________________

Country                                                 Phone: (      )                                  Fax: (          )                                                   E-mail: ________________________________

APNGBC/BCPNG Member      Non-Member

<table>
<thead>
<tr>
<th></th>
<th>APNGBC/BCPNG Member</th>
<th>Non-Member</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quarter page (vertical: 120mm high x 90mm wide) full colour advertisement</td>
<td>PGK 1,100</td>
<td>PGK 1,400</td>
</tr>
<tr>
<td>Quarter page (horizontal: 60mm high x 180mm wide) full colour advertisement</td>
<td>PGK 1,100</td>
<td>PGK 1,400</td>
</tr>
<tr>
<td>Half page (vertical: 180mm high x 120mm wide) full colour advertisement</td>
<td>PGK 2,400</td>
<td>PGK 2,600</td>
</tr>
<tr>
<td>Half page (horizontal: 120mm high x 180mm wide) full colour advertisement</td>
<td>PGK 2,400</td>
<td>PGK 2,600</td>
</tr>
<tr>
<td>Full page (297mm high x 210mm wide + 5mm bleed all around) full colour advertisement</td>
<td>PGK 4,000</td>
<td>PGK 4,200</td>
</tr>
</tbody>
</table>

Note: ALL COSTS DO NOT INCLUDE GST

PAYMENT SUMMARY

Advertisement (please indicate chosen size above)  

Plus Financial Fees if applicable (3% credit card or PGK 50 Overseas transfer)  

Total Due PGK

Your Organisation Membership:  

[ ] APNGBC  [ ] BCPNG  [ ] Non-member  [please tick appropriate box]

PAYMENT METHOD  

(a Tax Invoice will be sent to you on the email provided within 7 days of receipt of this Booking Form. We will include any Financial Fees, as indicated below, on the invoice.)

[ ] CREDIT CARD (add 3% processing fee)  

[ ] DIRECT DEPOSIT to Australia PNG Business Forum (add PGK50.00 for international bank transfer fees where appropriate.)

[ ] CHEQUE in PNG Kina (PGK) payable to Australia PNG Business Forum.

Note:

1. There is limited space in the Delegates’ Handbook for advertising. Bookings will be accepted and confirmed when payment is received. Advertisement artwork must be provided in Print-Ready standard electronic file format (including Illustrator, High Res PDF, Photoshop). Please note, we cannot make amendments to your advertisement content.

2. Please ensure that your artwork has a high resolution (at least 300 dpi). This will ensure high quality reproduction in the Handbook.

Deadline for receipt of artwork is Monday 20th April 2017. Earlier receipt is encouraged.

Cancellation Policy: 50% refundable for cancellation by Friday 20 March 2015, 20% by Friday 10 April 2015, nil after Friday 10 April 2015. (If ad space resold, then 50% refundable)
### CONFERENCE ACCOMMODATION

Conference accommodation rates for Delegates and Trade Booth holders have been negotiated with the following hotels in Port Moresby for the dates 14th May – 16th May 2015. Rates for other dates may vary. Rooms are subject to availability and will be issued on a first-come-first-served basis. **Note:** Booking arrangements are the responsibility of delegates and should be done directly with your chosen accommodation venue. *Quote ID Code or mention the Forum to receive the special rate.*

<table>
<thead>
<tr>
<th>HOTEL</th>
<th>RATES (per night)</th>
<th>LOCATION</th>
<th>CONTACT DETAILS</th>
<th>CANCELLATION POLICY</th>
<th>NOTES</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>The Stanley Hotel and Suites (Waigani)</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Standard Twin - K635 + GST</td>
<td>Room only</td>
<td>Forum venue.</td>
<td>T: +675 302 8888</td>
<td>without penalty up to 24 hrs prior to check in.</td>
<td>Confirmation letter issued by Hotel upon payment for booking. Airport TR avail on request. K80 per adult each way.</td>
</tr>
<tr>
<td>Deluxe King - K990 + GST</td>
<td>Room only</td>
<td></td>
<td>M: +675 7351</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Grand Papua Hotel (Down town Port Moresby)</strong></td>
<td>Premium Room</td>
<td>From CBD to Forum venue. 15 minute drive.</td>
<td>T: +675 304 0000</td>
<td>without penalty up to 24 hours prior to check in.</td>
<td>Additional K38 for Cont Breakfast or K50 full breakfast. Airport TR avail – book through hotel.</td>
</tr>
<tr>
<td>DL: +675 304 0156</td>
<td></td>
<td></td>
<td>E: <a href="mailto:gh.territorialexperts@grandpapauhotel.com.pg">gh.territorialexperts@grandpapauhotel.com.pg</a></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Holiday Inn Port Moresby</strong></td>
<td>Premium Room</td>
<td>Around the corner to Forum venue. 5 minute drive.</td>
<td>P: +675 303 2200</td>
<td>without penalty up to 24 hours prior to check in.</td>
<td>Additional K38 for Cont Breakfast or K50 full breakfast. Airport TR aval – book through hotel.</td>
</tr>
<tr>
<td>Islander Drive, Waigani</td>
<td></td>
<td></td>
<td>F: +675 303 2979</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Airways Hotel</strong></td>
<td>Queen &amp; Twin Share + Buffet Breakfast</td>
<td>From 7mile airport to the forum area. 5 minute drive</td>
<td>T: +675 324 5200</td>
<td>without penalty up to 24 hours prior to check in.</td>
<td></td>
</tr>
<tr>
<td>Jacksons Parade, Jackson Int’l Airport</td>
<td></td>
<td></td>
<td>F: +675 325 0759</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Eml: <a href="mailto:reservations@airways.com.pg">reservations@airways.com.pg</a></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Gateway Hotel</strong></td>
<td>Superior Room</td>
<td>Around the corner to Forum. 5 minute drive</td>
<td>T: +675 327 8100 or 180 2020</td>
<td>without penalty up to 14 days prior to check in.</td>
<td>Complimentary Continental Breakfast, free Wi-Fi. Free shuttle bus to Lae City Hotel ONLY.</td>
</tr>
<tr>
<td>Jacksons Parade, Jackson Int’l Airport</td>
<td>Executive Room</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Deluxe Suite</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Laguna Hotel</strong></td>
<td>Deluxe King</td>
<td>Around the corner to Forum venue. 2 minute drive.</td>
<td>T: +675 327 8100 or 180 2020</td>
<td>3-7 days prior to check in – 50%. 1-2days before check in – 100%. Day of check in – 100% of 2 nights. Early checkout – 100% of 1 night room.</td>
<td>Breakfast inclusive and additional K50 for additional Pax. Airport TR avail - book through hotel.</td>
</tr>
<tr>
<td>Deluxe Twin</td>
<td>K835</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Executive Room</td>
<td>K735</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Ela Beach Hotel</strong></td>
<td>Premier Room</td>
<td>From Ela Beach to Forum. 30 minute drive</td>
<td>T: +675 327 8100 or 180 2020</td>
<td>3-7 days prior to check in – 50%. 1-2days before check in – 100%. Day of check in – 100% of 2 nights. Early checkout – 100% of 1 night room.</td>
<td>Ind cooked breakfast. 15% discount on in-house laundry, free Shuttle Bus to Forum venue.</td>
</tr>
<tr>
<td>Ela Beach Rd, Ela Beach</td>
<td>Standard Room</td>
<td></td>
<td>W: <a href="http://www.coral">http://www.coral</a> seahotels.com.pg/reservations.php</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Standard Twin-share Room</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Lamana Hotel</strong></td>
<td>Around the corner to Forum venue. 2 minute drive.</td>
<td>T: +675 323 2333 or 7373 9900</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lamana Road, Waigani</td>
<td></td>
<td></td>
<td>F: +675 323 2444</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Ela Beach Hotel</strong></td>
<td></td>
<td></td>
<td>E: <a href="mailto:reservations@lamana.com.pg">reservations@lamana.com.pg</a></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Note:** ALL COSTS ARE GST INCLUSIVE.
33rd AUSTRALIA PAPUA NEW GUINEA BUSINESS FORUM and Trade Expo

“Navigating the Cycle: Creating Opportunities in Challenging Times”
The Stanley Hotel and Suites, Port Moresby Papua New Guinea, 14 to 16 May 2017

DRAFT PROVISIONAL PROGRAM
Please note, some invited Speakers are subject to confirmation and may change.

ESSO HIGHLANDS Master of Ceremonies: DADI TOKA Jr

SATURDAY 13th MAY 2017
NORTH AUSTRALIA ROUND TABLE

<table>
<thead>
<tr>
<th>PRE-FORUM TOURS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Harbour Cruise</td>
</tr>
<tr>
<td>Bomana War Cemetery</td>
</tr>
</tbody>
</table>

DAY 1: SUNDAY 14th MAY 2017

9.00am-10.00am PRONTO SOFTWARE Golf Tournament, Port Moresby Golf Club
4.00pm BANK SOUTH PACIFIC Registration Desk Opens
6.00pm KINA SECURITIES Pre-Conference Cocktail Reception (Main Conference Room - The Stanley Hotel)
6.30pm AUSTRADE/INVESTMENT PROMOTION AUTHORITY Trade Expo Opening (The Stanley Hotel)
7.30pm WESTPAC PACIFIC Pre-Conference Dinner (Main Conference room - The Stanley Hotel)

DAY 2: MONDAY 15 MAY 2017

7.00am Appreciation Breakfast for Sponsors & Speakers by invitation
8.00am BANK SOUTH PACIFIC Registration Desk Opens
8.00am DIGICEL Business Centre Opens
8.00am AUSTRADE/INVESTMENT PROMOTION AUTHORITY Trade Expo Opens
8.30am PLENARY OPENING SESSION
8.30am SESSION ONE: WELCOME TO DELEGATES and KEY NOTE ADDRESSES
Mr. David Toua, President, Business Council Papua New Guinea
8:50 am The Hon Peter O’Neill, Prime Minister of Papua New Guinea
9:15 am The Hon. Steven Ciobo MP, Minister for Trade, Tourism and Investment (Australia)
10.30am HENRY KILA MEMORIAL ADDRESS
Sir Rod Eddington, Chair of Regional Economic Integration Working Group, APEC Business Advisory Council. -

10.30am NUIGINI TABLEBIRDS Morning Tea
10.50am BUSINESS COUNCILs REPORT CARD
Mr Phil Franklin, President, Australia Papua New Guinea Business Council PNG.
Mr Michael Penrose, Vice President, National Business Council of PNG

11.00am – 1.00pm SESSION 1 – GETTING IT RIGHT
The Australia-PNG economic relationship’s growth story is a reflection of mutual partners keen to integrate their business and commercial ventures in a market that supports business growth. Firms need to manage through a tough cycle, be resilient and insulate themselves against the downturn in the cycle. This will set the scene for a robust panel discussion.
Panel Chair: Ms Carolyn Blacklock, Department of Treasury

11:05–11.25am Mr Gavin Murray, PNG Country Director, World Bank
11.25–11.35am Mr Michael Murphy, CEO, Digicel – How Digicel operates with cyclical challenges in Developing Countries.
11.35–11.45am Mr Jacob Luke, CEO, Mapai Transport – a local firm investing and expanding in challenging times
11.45–11.55am Mr Garry Hersey, CEO, Kumul Consolidated Holdings – Current Projects/opportunities update
11.55am-12.05pm Dr Charles Yala, Director, NRI - The importance of 100 Year Leases for continued investment in PNG.

12.05-12.15pm Mr Jean-Michel Lejeune, General Manager, Goodman Fielder International - Resilience in challenging times, Handling cyclical challenges within the Region and Expansion Plan update

12.15-1.10pm Panel Discussion

1.10pm GADENS LAWYERS Lunch

2.10pm SESSION 2: EARN LEARN AND RETURN WORKSHOPS

WORKSHOP 1 – OPPORTUNITIES FROM THE SEASONAL WORKERS SCHEME FOR PNG (sponsored by PGFAbt ASSOCIATES)
Panel Chair: Ms Florence Willie, Executive Director, Employers Federation of Papua New Guinea

Panel:
TBA, Seasonal Worker Scheme Alumni
TBA, Department Of Immigration Australia - update on the scope of opportunities for PNG and how PNG can improve its engagement in the Seasonal Workers Scheme
Mr Mataio Rabura, Chief Migration Officer, PNG Immigration Citizenship Services Authority
TBA, Ironbark Citrus
Ms Mary Morola, Secretary, Department of Labour and Industrial Relations

WORKSHOP 2 – INCREASING PRODUCTION AND PACKAGING VALUE (sponsored by Trade and Investment Queensland)
Panel Chair: Dr Paul Barker, Executive Director, Institute of National Affairs
Mr Ken Baxter, TBC, Productivity Commission Australia
Ms Helen Hamilton James, Managing Partner, Deloitte PNG
Mr Stan Joyce, Managing Director, SP Brewery Limited

WORKSHOP 3 – POWERING FOR THE NEXT CYCLE (sponsored by Clough Engineering)
Reliable, affordable power underpins economic development. Cost efficient power generation is a prerequisite for energy grids required for improving investment in Papua New Guinea. Current power supply levels remains a major impediment to business and government

Panel Chair: Mr David Conn, CEO, Port Moresby Chamber of Commerce and Industry
Mr Vovo Vere, Deputy Secretary (Energy), Department Petroleum and Energy
Mr Sev Maso, Board Member, PNG Power Limited
Mr Paul Mulder, Managing Director, Mayur Resources (PNG) Limited
Mr Peter Loko, Country Manager, GE (PNG) Limited

03:25 pm CADDEN CROWE Afternoon Tea

03.50pm SESSION 2 WORKSHOP OUTCOMES

WORKSHOP 1 – OPPORTUNITIES FROM THE SEASONAL WORKERS SCHEME FOR PNG sponsored by PGFAbt ASSOCIATES
Panel Chair: Ms Florence Willie, Executive Director, Employers Federation

WORKSHOP 2 – INCREASING PRODUCTION AND PACKAGING VALUE sponsored by Trade and Investment Queensland
Panel Chair: Dr Paul Barker, Executive Director, Institute of National Affairs

WORKSHOP 3 – POWERING FOR THE NEXT CYCLE sponsored by Clough Engineering
Panel Chair: Mr David Conn, CEO, Port Moresby Chamber of Commerce and Industry

5.00pm DAY 1 ENDS
6.30pm AUSTASIA PACIFIC HEALTH SERVICES Cocktail Reception
7.30pm ANZ BANKING GROUP Conference Dinner

DAY 3: TUESDAY 16 MAY 2017

8.30-9.30am SESSION 3 APEC 2018 Update – Specific Opportunities for Regional PNG (Kokopo Goroka Madang)

As PNG prepares for hosting APEC 2018, Policy makers, private sector and experts share the key priorities for PNG
and the APEC Business Advisory Council.
Speaker: Ms. Cynara Tan, Head of Marketing and Communications Asia Pacific - Price Waterhouse Coopers
Panel Chair: Mr Steve Mase, Broadcaster, National Broadcasting Corporation.

Panel:
Ambassador Ivan Pomeleu, PNG APEC SENIOR Official
Mr Chris Hawkins, CEO, 2018 APEC Hosting Authority
Mr David Toua, Senior PNG ABAC Member.

9.30-10.30am SESSION 4: IMPROVING BILATERAL BUSINESS NETWORKING FOR YOUNG ENTREPRENEURS

A catalyst for growing business opportunities is fostering innovation and networking among the youth of Australia and Papua New Guinea. The scope of the relationship and expansion of the relationship will be discussed.

Panel Chair: Mr Leon Buskens, Chairman of PNG IPA
Ms Amanda Donigi (Stella Runway)
Mr Shane Ninai (Venture Capital)
Mr Everett Chue (Pacific Industries)
Ms Xenia Peni (House of Xen)

10.30am KUMUL HOTELS IGH Morning Tea

10:50am SESSION 5 - INTEGRATING BUSINESS AND DEVELOPMENT

WORKSHOP 4 - BUSINESS TO BUSINESS FOR SMEs in PNG
(International SOS)

This workshop discusses the opportunities for stronger participation for SME’s in the bilateral relationship. How are these chambers helping SME’s?

Panel Chair: Mr John Leahy, President, Papua New Guinea Chamber of Commerce and Industry.
TBA - SME Corporation
TBA - Malaysia – critical platforms for SME’s Lessons learned
TBA - Northern Territory Chamber of Commerce
TBA - Cairns Connect
TBA - Townsville Chamber of Commerce

WORKSHOP 5 BUSINESS PARTICIPATION IN ACHIEVING SUSTAINABLE DEVELOPMENT GOALS

UN adopted new global development platform in 2015 outlining Sustainable Development goals
Panel Chair: Mr Roy Trivedy, United Nations Resident Co-ordinator
Speakers
Mr Ian O’rell, Head of Sustainability, New Britain Palm Oil Limited.
TBA – Airborne Logistics
TBA – Sago Network

WORKSHOP 6 NO BORDERS

Securing the strongest growth platform means reducing dependence on Aid and increasing export income. Is PNG ready to drive growth in the Pacific? PNG has to address challenges which will enable it to move forward and participate fully in a global economy. Boosting Trade for PNG and the region is a prerequisite for growth but it requires a solid foundation of both hard and soft infrastructure and sound policy environment to make it happen. What are the opportunities and challenges for creating this infrastructure?

Panel Chair: Mr Chey Scovell, Chief Executive Officer, Manufacturers Council of Papua New Guinea.
Good Regulatory Practice – best practice – global timeframes for processing that are important to Business / use of online portals. Benefits of Pacer Plus

Speakers:
Mr Frazer Murray, Acting Director (Trade) Department of Commerce and Industry - Trade Policy Update
Dr Wesley Morgan Lecturer School of Government, Development and International Affairs University of the South Pacific
Ms Veniana Qalo, Trade Policy Adviser, Pacific Island Forum Secretariat
11.50am SESSION 5 WORKSHOP OUTCOMES

WORKSHOP 4  -  BUSINESS TO BUSINESS FOR SMES – UNLOCKING SUPPLY CHAIN OPPORTUNITIES FOR PNG. Panel Chair: Mr John Leahy, President, Papua New Guinea Chamber of Commerce and Industry.

WORKSHOP 5  BUSINESS PARTICIPATION IN ACHIEVING SUSTAINABLE DEVELOPMENT GOALS. Panel Chair: Mr Roy Trivedy, United Nations Resident Co-ordinator

WORKSHOP 6  NO BORDERS Panel Chair: Mr Chey Scovell, Chief Executive Officer, Manufacturers Council of Papua New Guinea.

12.20 pm AIG PNG LTD Lunch

2.00pm SESSION 6 NEW AGRO INDUSTRIES and SUSTAINABLE Tourism Opportunities

- Identifying and nurturing investment in Primary produce for Export – addressing Biosecurity.
- New Agro industry initiatives. Improving Value Chains in fish / agriculture. Agricultural value chain financing to provide support for the development of micro-finance institutions.

Speaker: Roman Grynburg, Professor Economic Management Sciences, Namibia
Lessons learned Botswana – How to reinvest gains from extractive industry to diversify the economy for growth and development.

Panel Chair: Mr Phil Franklin
Mr David Mather, CEO New Britain Palm Oil Limited
Mr Ilan Weis, CEO LR Group (PNG) Limited
Mr Geoff Haigh, GM The Stanley Hotel and Suites.
Dr Claudius Preville - Insight / lessons learned from Trade policy negotiations (Caribbean / Africa).
TBA update from NZAID – Biosecurity Poultry
TBA Milne Bay Industry Association
Mr Vincent Kumura – Bundi Eco Lodge

3.00pm SESSION 7 RESOURCES UPDATE

The session will consider updates from the mining, gas, oil, forestry and agricultural sectors.
Panel Chair: Mr Greg Anderson, Executive Director, PNG Chamber Mines and Petroleum

Speakers:
Mr Peter Botton, Managing Director, Oil Search Limited.
Mr Philippe Blanchard, Managing Director, TOTAL PNG Limited
Mr Sandeep Biswas, Chief Executive Officer, Newcrest Mining Limited.
Mr Andrew Barry, Managing Director, Exxon Mobil PNG Limited.

4.30pm NESTLE PACIFIC ISLANDS Afternoon Tea

4.45pm CLOSING REMARKS AND FORUM COMMUNIQUE

PACIFIC AIR EXPRESS - CONFERENCE SUMMARY

CLOSING REMARKS Mr Greg Pawson, President, Australia PNG Business Council

05.00pm CONFERENCE ENDS
05.00pm SOUTH PACIFIC BREWERY Closing Drinks (Poolside The Stanley Hotel)